To bring highly impactful skill development among the students, IIMC collaborated with Stratadigm Education and Training Pvt Ltd. Stratadigm is one of India's leading BFSI-focused learning and development companies. It designs, develops and delivers learning interventions and smart talent sourcing solutions from academically rigorous and practically oriented faculty. E-learning courses also help the students to get a basic understanding of key parts of the subjects concerned.

IIMC and Stratadigm professionals bring these highly interactive sessions for the benefit of students and help them to build exciting careers with leading companies in the country.

The college has also initiated various Add-on-certificate courses to give additional inputs to the students along with the regular curriculum. These courses enhance the quality and excellence of the students. These courses enable career, skill enhancing for employment; self employment and empowerment of students. The admission into these courses is done through a common entrance test and counselling.

The Career Guidance & Placement Cell hone the skills of students to face group discussions and rigorous interview sessions and emerge them as winners in the present globalized competitive era. It is the responsibility of the Placement cell to equip the students on all the aspects of career development.

# **CORPORATE TESTIMONIALS**

# 1.ADP

We have hired many grads from IIMC and we liked the quality of teaching at the institute. I appreciate the college staff's efforts in supporting their students during the placement process. I personally was touched to see how the Principal and faculty members genuinely care for their students. We would like to have a recruitment drive again in the institute.

Kishan Chand Yarlagadda

Assistant Manager, HR – Talent Acquisition

#### **2. HGS**

We are extremely happy to place your candidates in our organization. We found IIMC students are competitive enough to fit in our production with less training.

Thanks for inviting us, it's indeed our pleasure to be a part of it. We take extreme pleasure in recruiting your students as permanent employees in our company going further.

SpandanaAddla

Executive—Talent Acquisition

## 3. Deloitte

The experience with the institution is great throughout the process of recruitment. TPO has provided great support in administering the process in a phased manner.

The exposure of students is pretty good. Yet the communication skills, verbal skills are to be increased. They should also focus on taxation and accounting foundations.

Sinari Chirag

Senior Analyst – Talent Acquisition

## 4. Vibrant Ford

We are extremely happy with the performance of the students, we have recruited from your esteemed institute. They have shown high degree of motivation, self initiation, hard work and delivered results. Their performance and attitude towards work reflects the character of the institute and the team that is running it.

Special mention of Mani krishna Vindha and Kesha Vardhan Yadav.

We would love to recruit more students as and when they are available for placement.

All the very best for years to come

Masiuddin Ahmed

General Manager

# ALUMNI TESTIMONIALS 1.G. Laxmi Venkata Surya Narayana B.Com. (Computers): 2014-2017



In the current competitive era, it's very difficult to have a sorted life at the age of just 19. IIMC has made that platform for me to have a great kick start of my professional life ahead. This opportunity of getting placed through the campus drive for one of the prestigious companies in the world "Larsen & Toubro. Ltd" has given me the best experiences of life and a

good exposure to the market. And also this company has the record of offering the highest package in the year 2017 for our college. I can proudly say that I was the only person from my stream to get placed in this company. Placement committee of the college was the strongest reason behind my success in my happy ending college story. Lastly, I never miss the opportunity to thank the management for their contribution in my life.

Placed In: Larsen & Toubro. Ltd

# 2. Shahidul Islam B.B.A.: 2015-2018



It was my immense luck and fortune to be a part of IIMC (Indian Institute of Management and commerce, Khairatabad) where I could grow. The entire faculty and department leave no stone unturned to shape one's future. My three years at IIMC have been a wonderful experience of learning with prolific exposure to outside. Huge respect, love and devotion for entire faculty members and department. It's their efforts that make me count myself into better professionals.

Placed In: Amazon Development Center India Pvt. Ltd.

# 3.David Philip



I got placed in ADP India. I am happy with the offer I received as it turned out to be the right step for me. I am grateful to IIMC for providing several opportunities to nurture and prove myself.

IIMC is a college with better career opportunities and teaching methodologies. This institution has always supported students for doing something good. Each

department of the college has a dedicated faculty. The placement cell of the college is very good and is active in providing ample placement opportunities for the students.

B.Com. (Computers): 2016-2019

Placed in: ADP

# 4. Aadesh Iyengar

B.Com. (Hons.): 2014-2017



The placement team at college has made the efforts to provide us with the best placement opportunities. I would like to thank them for grooming me and helping me throughout the process to get a job at Amazon. They provided us with good training sessions and made us confident of attending the interviews.

Placed in: Amazon Development Centre India Pvt

# INDIAN INSTITUTE OF MANAGEMENT & COMMERCE

DEGREE & PG COLLEGE
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# CAREER GUIDANCE & PLACEMENT CELL BROCHURE

# **MOTTO:**

"We ensure that a Right Student, at a Right Job, at a Right Corporate with a Right Salary".

#### **OBJECTIVES**

- 1. IIMC aims to place the maximum number of students through On Campus and Off campus recruitment with a good package.
- 2. To promote career counselling and organising Guest Lectures by the eminent speakers from industry and corporate regarding available career options that help them identify their career objectives.
- 3. To conduct Campus Recruitment Training (CRT) programmes by professional trainers.
- 4. To organise on-campus & off-campus interviews for the final year students and internship for students from Industries and other reputed Institutions.
- 5. Maintaining and regularly updating the database of the students and the companies visited and going to visit the campus.
- 6. Timely coordination of all the activities of the Placement Cell.

## **OUTCOMES**

- 1. IIMC has emerged as a best platform providing potential candidates to the companies.
- 2. Overall exposure & experiential learning have been provided to the students through CRT programme.
- 3. New Companies are visiting and recruiting our students.

# **ORGANIZATIONAL CHART**



## SOP OF PLACEMENT CELL

- 1. Training and Placement Officer (TPO) sends an invitation to companies for Internships & Placements and vice-versa.
- 2. Companies will send the offer details.
- 3. The database of the students will be made available to the companies.
- 4. TPO allots the date to the companies for Pre-Placement talk and interview process.
- 5. TPO informs the students about the process of recruitment drives through text messages and WhatsApp groups.
- 6. Companies visit the campus for Pre-Placement talk and interview process as per the scheduled date and furnish the select candidates list to TPO.

# Offer Policy

- 1. We allow students according to the client requirement who secured 55% and above or 60% and above.
- 2. A student is allowed to take maximum of 2 offer letters

# **OUR RECRUITERS**



# Prof. V. VISHWANADHAM, Chairman's Message

IIMC started its journey in 1973. It's my pleasure to inform you that the reputation of the college is increasing day by day. This gives encouragement to strive hard to carry forward the mission of the college. The excellent management, efficient faculty, infrastructure, friendly academic environment and impressive placement record make the college a reputed institution. Our alumni have distinguished themselves in various ways. Our placements encourage the students to mould themselves and make them suitable for placements by utilizing services provided by the college. Our Campus training programs mould the students excellently for different professions.

Our efforts are to make the students qualified and responsible citizens who will play a vital role in the development of the country.

# CHALLA PRASANNA, Hon. Secretary's Message

Success is not the key to happiness. Happiness is the key to success. If you love what you are doing, you will be successful. -Albert Schweitzer IIMC is a successful educational institution well known for its high standards. Our excellence can be seen in the top ranks allotted to the college by various organizations.

Every student receives personalized attention and gets an opportunity to develop efficiently. IIMC provides various facilities for the development which includes mentorship, online classes, library facility, Commerce lab, Management lab, Computer lab, Guest Lectures, Seminars, Workshops, Internships, Placement training etc. This facilitates the gap between industry and institution.

The College is attracting many recruiters for placement. Many companies visited the institute for campus recruitments. IIMC maintains an inspirational relationship with its recruiters who are giving placements to the students. The Placement committee is striving hard to give updated

knowledge to the students, to make them fit for this fast-paced world.

# K. RAGHUVEER, Principal's Message

First have a definite, clear practical ideal; a goal, an objective. Second, have the necessary means to achieve your ends; wisdom, money materials and methods. Third, adjust all your means to that end.

-Aristotle.

IIMC is a reputed educational institution affiliated to Osmania University. Our aim is to impart quality education to all the students. We conduct co- curricular and extracurricular activities which develop interpersonal skills, communication skills, efficient team work and other skills that give an opportunity to grow personally as well as professionally.

The Placement Committee is active throughout the year. It organizes various programs like seminars, workshops, placement training sessions by academic and industry experts who provide excellent inputs to the students.

The Institution gives utmost importance to assist its students efficiently in getting placements after completion of their graduation.

I believe that our efforts are always beneficial to the students in helping them to reach their goals.

# SMT. G. SANTOSHI, Training & Placement Officer's Message

We invite all the prospective clients for conducting campus recruitment in the institution. Placement cell organises Workshops and Career oriented training programs for the final year students to groom them on various skills required to attend the placements, to meet the global industry demands through renowned industries like TASK, Stratadigm Education & Training Pvt. Ltd. Besides regular curriculum, we also offer add on certificate courses like Aptitude and Skill Enhancement Course through TIME, Communicative English through Entuze, Digital Marketing through Acumen Connect, Investment Management and Stock Market Operations through Planet Finance, industry experts and training institutes where students gain additional inputs for attending the Company drives. Notable organizations like Deloitte, Godrej, City Union Bank, Genpact, ADP, HGS, OPTUM UnitedHealth Group, WIPRO, TCS, BYJU's, Factset, Franklin Templeton, only to name a few, successfully recruited our students over the years. In addition to the academics, students also undergo internships in reputed industries. Our Alumni are placed in reputed companies with highly paid positions. The institute had requisite infrastructure like Auditorium, Computer Lab, Commerce Lab and Management Lab for attending the aptitude tests, discussion rooms, interview rooms for the interview process. Alumni abilities are well recognised by the esteemed recruiters.

## CAMPUS RECRUITMENT TRAINING (CRT) PROGRAMME

Campus Recruitment Training (CRT) Programme will make the students more competent to grab the jobs in this dynamic environment. Proper skills are required by the students for their placements. This CRT Programme will help them to transform the theoretical concepts by giving a practical exposure. CRT program masters the students with no option to clear the recruitment process.

Business Communication Skills, Quantitative Aptitude, Logical Reasoning, Behavioural Soft Skills, Resume Writing, Interactive Sessions & Assessment Tests were conducted in Campus Recruitment Training programme through Stratadigm Education and Training Pvt Limited at the Campus. As a part of this course, students get to practice a variety of tests. To prepare for further stages of the recruitment process, Mock Group Discussions and Mock Interviews are also conducted. This process helps the company to identify the right candidate for their vacancy.